

Lenovo Security Services

Build total cyber resiliency from pocket to cloud.

Strengthen cybersecurity across every layer of your business with a comprehensive, AI-enhanced one-stop solution.

Now that's smarter.



**Smarter
technology
for all**

Lenovo

Organizations face a rising tide of new security threats.

Businesses struggle to keep up with AI-driven, high-speed attacks.



Cyber criminals use AI to launch faster, more sophisticated attacks, from AI model manipulation to AI-driven malware.



Adopting AI in your digital workplace raises new risks in key areas like data security, transparency and governance.



of IT leaders are not “very confident” they can address the risk of cyber criminals using AI.¹



of IT leaders agree the misuse of AI by employees is a critical risk that they must address.²

IT teams are already overstretched.

Fragmented security stacks drive cost and complexity while reducing cybersecurity effectiveness.

Challenges include:



Tool sprawl creates unnecessary complexity.



Flat year-on-year budgets add pressure.



Skilled security professionals are in short supply.

83%

of executives cite workforce limitations as a barrier to sustaining a secure posture.³

Businesses need a new approach.



Introducing Lenovo Security Services.

Time for total cyber resiliency.

Leave no gaps with Lenovo. Secure your organization from pocket to cloud with one comprehensive global solution.



Protect every layer of your business with one end-to-end, cost-efficient service model.



Build future-ready defenses that strengthen detection, response and resiliency across complex environments.



Operate with complete confidence backed by security experts and best-in-class partnerships.

Your framework for total cyber resiliency.

Lenovo's AI-enhanced security services are underpinned by our Cyber Resiliency Framework.



Everything you need for complete coverage:

Advisory Services



Cybersecurity Posture Assessment

Implementation & Configuration Services

Managed Services



Access & Trust Management



Digital Data Protection & Resiliency



Visibility & Risk Management



Managed Extended Detection & Response



Security for AI*

**Available soon*

Total cybersecurity.

Protect every layer of your business.



Strengthen your device security starting from below the OS with firmware protections, supply chain assurance and device-level safeguards.



Augment your teams' capabilities with AI-enhanced monitoring provided by a dedicated Global Security Operation Center (SOC) staffed with certified experts.



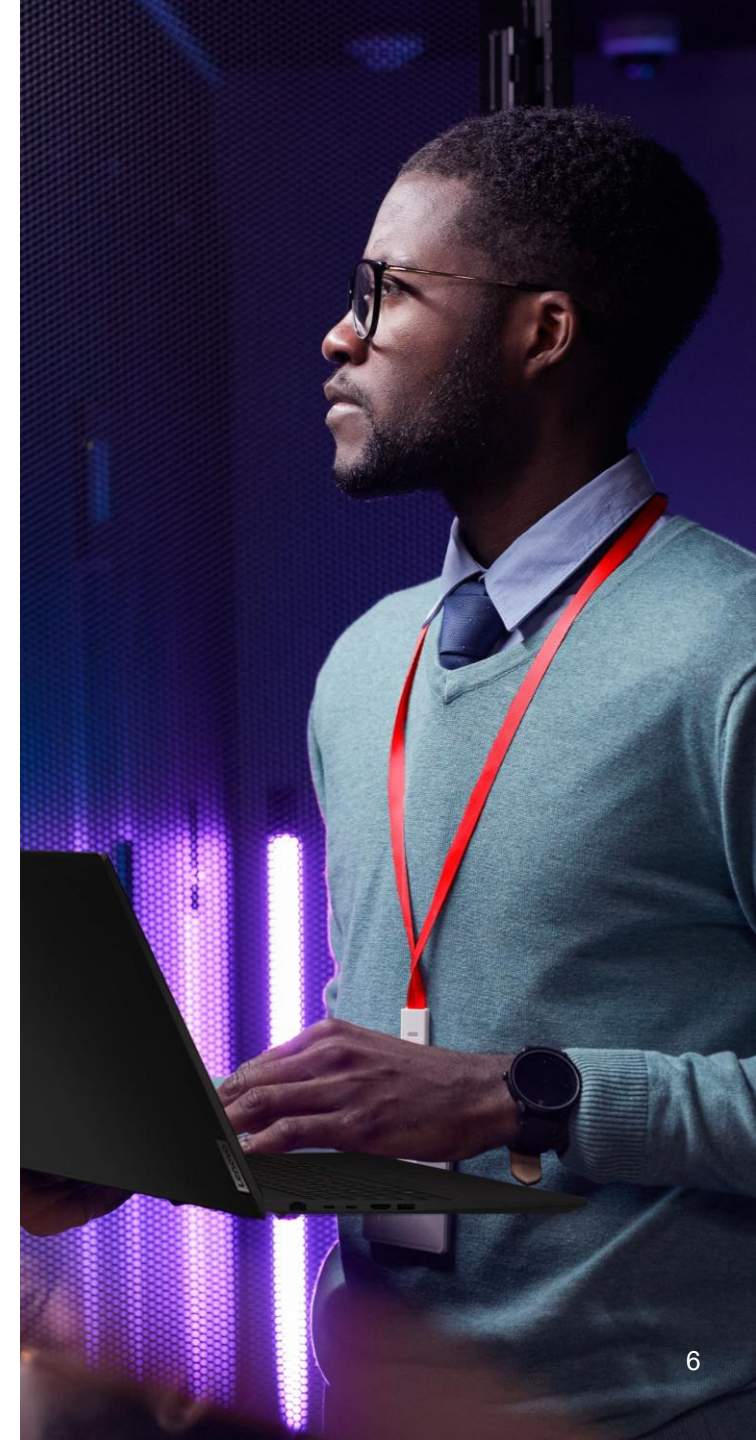
Optimize your security investments with Lenovo's AI-enhanced security offering.

Certified Global SOC team

serving 180+ markets.

Over 80%

of low-level incidents resolved without analyst intervention.⁴



Total preparation.

Reinforce for the future.



Stay ahead of AI attacks with advanced Managed Detection and Response (MDR) capabilities from Lenovo and partners like SentinelOne.



Harness AI securely and streamline integration with our expert guidance.



Future-proof security spending by locking in software license prices for your devices at an optimized cost.

24x7x365

monitoring and incident response.

10–40%

reduction in IT remediation costs with Lenovo's endpoint security services.⁵



Total trust.

Operate with complete confidence.



Lenovo | Microsoft

Lenovo works with your Microsoft Security stack, providing an additional layer of management, expertise and intelligence.



Real-time monitoring



Faster AI-driven responses



Seamless integration

Lenovo | ABSOLUTE

Embeds resiliency directly into the firmware of a device, enabling continuous visibility across all devices.



Remote remediation



Firmware-embedded protection



Expert monitoring

Lenovo | SentinelOne

Industry-leading MDR capabilities monitor systems 24/7, identifying threats in real time and responding before damage is done.



End-to-end coverage



Minimized alerts



Financial safeguarding

Lenovo | Veeam

Provides data protection plus managed backup and recovery services across your organization's hardware and software.



Faster data recovery



Less IT complexity



Total data sovereignty

Why Lenovo Security Services?

Build total cyber resiliency with the world's **#1 PC and AI PC manufacturer.**



Total cybersecurity.

Multi-layered

protection across hardware, firmware and software with Lenovo ThinkShield.

30-50%

reduction in downtime for global clients with Lenovo's endpoint security services.⁶



Total preparation.

85%

predictive accuracy for common endpoint and IT failures with Lenovo Device Intelligence.⁷

Up to 60%

reduction in containment times by Lenovo's AI-enhanced threat detection and response.⁸



Total trust.

Consistent, regulation-aligned security services across **180+ markets.**

Mapped to **GDPR, HIPAA, ISO 27001, EU AI Act, NIST AI RMF and NIST CSF standards.**⁹

Top-ranked

OEM for supply chain security.¹⁰

Embed strength in your cybersecurity.

Build speed, expertise, scale and strength in your cybersecurity today—so you thrive in a workplace without limits.

The vision is yours.
Get there with **Lenovo DWS.**

1. Lenovo, Work Reborn, Reinforcing the modern workplace, 2025.
2. Accenture, State of Cybersecurity Resilience, 2025.
3. Lenovo, Internal SOC performance data, 2024.
4. Moor Insights & Strategy, Lenovo's TruScale DaaS Offering Streamlines the Entire Device Lifecycle, 2024.

5. Lenovo, Device Intelligence+ internal results, 2024.
6. Lenovo, Internal DFIR benchmarking, 2024.
7. Lenovo compliance and regulatory mapping, 2024.
8. IDC OEM Security and Supply Chain Trust Report, 2023.

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Appendix.

Slides to use for different personas.

(Sales can pick and choose which persona slides to include when presenting.)



Building cyber resiliency for Business Leaders (IT).

Up to 60%

reduction in containment times, with AI-enhanced MDR, compared with traditional methods.¹

¹ Lenovo internal DFIR benchmarking, 2024.

Your challenges:

- Optimizing security investments.
- Closing skills gaps.
- New AI-enabled sophisticated threats.
- Protecting sensitive data.
- Secure deployment of AI.
- Ensuring business continuity.

Solve them with:

- **Advisory, Implementation & Configuration and Managed Services** tailored to your needs.
- **Expert services and Lenovo's Global SOC** support IT and Security Teams.
- **Advanced MDR capabilities**, reinforced by AI, threat intelligence and layered defenses.
- **Integrated security**, zero-trust architecture and compliance.
- **Access to best-in-class security** partners such as Microsoft, SentinelOne, Absolute and Veeam.



Building cyber resiliency for IT Teams and Security Ops Leaders.

Lenovo Device Intelligence+

reduces misconfigurations and shadow AI usage by **up to 40%** in pilot environments.¹

¹ Lenovo internal testing results, 2024.

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Your challenges:

- Resource constraints.
- Managing vendor sprawl.
- Defending against AI-enabled attacks.
- Business continuity and system uptime.
- Optimizing security investment.
- Protecting sensitive data.

Solve them with:

- **Flexible, cost-effective service model** tailored to your individual needs.
- **Lenovo's Cyber Resiliency Framework** provides one-stop solution for comprehensive defenses.
- **Advanced MDR services and AI-driven automation** minimize disruption and speed up response times.
- **24x7x365 monitoring and response** from Lenovo's Global SOC.
- **Best-in-class security partners consolidated** in one contract, delivering added capabilities without added complexity.



Building cyber resiliency for Business Leaders (Finance).

Your challenges:

- Optimizing security investments.
- Ensuring business continuity.
- Fast recovery from breaches.
- Protecting sensitive data.

Solve them with:

- **Locked-in software license prices** ensure predictable spend.
- **Advanced MDR and AI-enhanced security** proactively minimize disruptions and reduce incident costs.
- **Lenovo's best-in-class security partners** provide rapid incident recovery and industry-leading protections.
- **Guidance for secure AI deployment** helps your business to stay compliant and protect sensitive data.
- Compliant with **GDPR, HIPAA, ISO 27001, EU AI Act, NIST AI RMF and NIST CSF standards.**²

Up to 40%

of IT remediation costs cut with Lenovo's endpoint security services.¹

¹ Moor Insights & Strategy, Lenovo's TruScale DaaS Offering Streamlines the Entire Device Lifecycle, 2024.
² Lenovo compliance and regulatory mapping, 2024.



Building cyber resiliency for Procurement.

Your challenges:

- Consolidating security vendors.
- Managing tool and platform sprawl.
- Avoiding higher costs associated with contract complexity.

Solve them with:

- **Devices, managed services and software** in one end-to-end contract.
- **Best-in-class security partners** consolidated in one provider, delivering added capabilities without added complexity.
- **Flexible and cost-effective** pricing models.

Lenovo has been ranked as
a top OEM
for supply chain security.¹

1 IDC, OEM Security and Supply Chain Trust Report, 2023.