



Kaspersky Lab MSP Program

Kaspersky Lab's MSP Program was created specifically to meet the needs of partners who want to grow their managed service offering in cybersecurity – without additional administrative overheads or resources. From physical and mobile infrastructures to virtualized environments, Kaspersky Lab's comprehensive portfolio can be delivered on-premises or from the cloud. Kaspersky Lab MSP Partner Program is designed to help MSPs increase sales revenue, start-up and run quickly and increase net new customers.

Security services you could offer is



Kaspersky Endpoint Security Cloud

- Quick to rollout, easy to run, no additional hardware investment
- Cloud-based console with multi-tenancy support
- Manage security for multiple endpoints, mobile devices and servers from anywhere



Kaspersky Endpoint Security for Business

- Multi-layered on-premises complete security solution
- Integrated platform managed from a single console
- Easy scalability for service providers
- Secure the complete customer infrastructure, from mobile devices and desktops to servers



Kaspersky Virtualization Security

- Multi-tenancy support for virtual environments
- Tight integration with major platforms
- Right balance of security and efficiency
- Support of VMware vSphere and NSX



Kaspersky Security for Mail Server

- Real-time anti-malware protection of your customers mail systems
- Protect Microsoft Exchange and Linux-based mail systems
- Cloud-assisted anti-spam & anti-phishing protection

Benefits for service providers

Flexible licensing:

- Monthly subscription or annual licenses
- No renewal required – you own the license
- Free trials and licenses for internal use

Increase your sales revenue:

- Volume based pricing: the more customers you have, the less you pay
- Gold, Silver and Platinum statuses

Be efficient and grow your client base without needing to hire additional engineers:

- Built-in best practices
- UX-driven design enhances usability and simplifies routine tasks

Fast Start:

- Joining the program is as easy as 1... 2... 3...
- Ready to use security solution set up by our security experts
- Sales and technical training
- 30-days free trial licenses

Be an SLA legend:

- You provide 1st line support, we provide 2nd line support for you
- 5 Premium incidents are included
- Critical issues are solved with the highest priority

Sales and marketing support

The power of automation

Our solutions are integrated with the most popular RMM and PSA platforms: ConnectWise® Manage™ and Automate™

Program requirements

- You provide IT services to your customers
- Licenses must be purchased from a distributor integrated with KL in your region
- You provide 1st line support to your customers. Technical certification is required

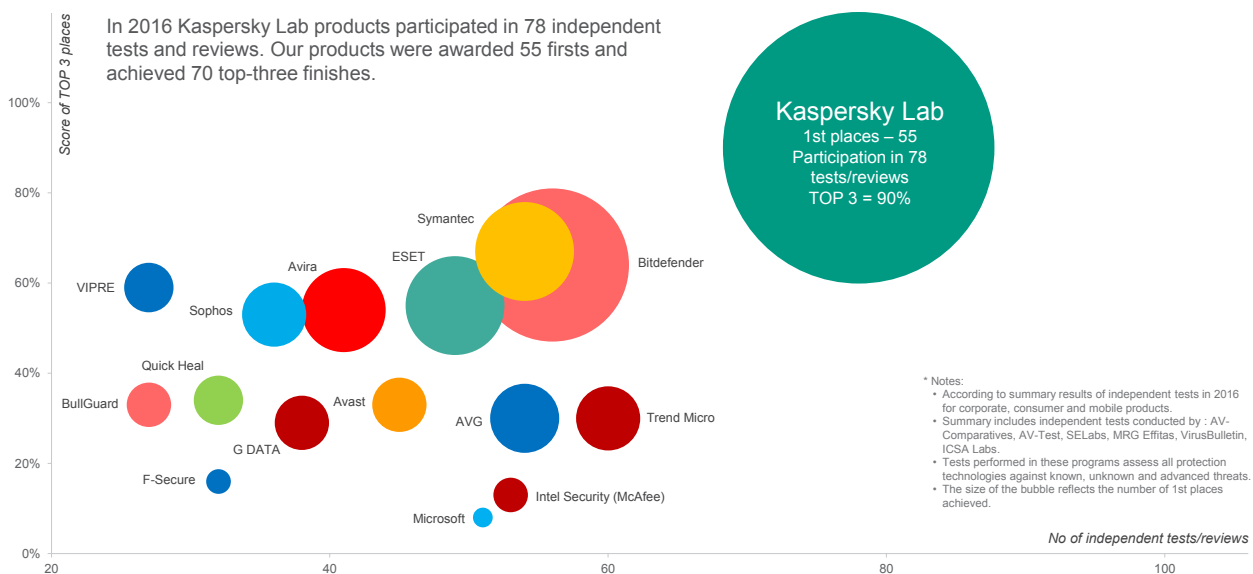
How to start:

1. Register on our partner portal
2. Select a distributor in your region
3. Complete the technical training. That's it!

Why Kaspersky Lab

- More than 400 000 000 users and 270 000 corporate clients worldwide are protected by our technologies
- Present on 5 continents in 200 countries and territories. Our offices are located in 37 countries
- More than 3 300 highly qualified specialists including Global Research & Analysis Team (GREAT)
- Six years a "Leader" in Gartner's Magic Quadrant
- Most tested, most awarded in independent tests and reviews

Most tested. Most awarded. Kaspersky Lab protection*



Kaspersky Lab
Enterprise Cybersecurity: www.kaspersky.com/enterprise
Cyber Threats News: www.securelist.com
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#truecybersecurity
#HuMachine

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